

## **Industrial Distributorship Terms of Sale**

Full Terms of sale can be found at www.rapidairproducts.com

Returns: As a distributor, we are anticipating repeat projects, and would not expect a large amount or frequent returns. However, we know that there are times when returns are necessary, so we adapted the returns policy to make it more conducive to distributors. Returned products, as defined, are accepted within 3 months of the sale date. To make a return, go to our website under contact and follow the returns instructions. Below are considerations for returns.

Returns: Eligible products may be returned for credit within 90 days of the original sale date. There will be a 20% restock fee on eligible returned items, unless specified otherwise, in writing, from Seller. Items not eligible for return are: -Fastpipe Rigid Aluminum Pipe -Rapidair or Maxline coiled tubing -parts leftover from a "kit" -Installation tools such as tool kits, wrenches, straightening or bending tools, deburr tools, pipe sealant -Custom ordered components or drop shipped items from the manufacturer Return credit will be in the form of a product credit on a future order. This may be paid out at the end of the calendar year in the form of a check.

Related to the risking quality and lack of authenticity of the product, we are not accepting any new distribution accounts of our products on venues such as E Bay, Amazon, Craig's List.

Your company, however defined to us, as a stocking location or installer, will be given referrals for potential customers who contact us looking for Rapid air products or installers in their area. Hopefully, they will bless your business but if your workload doesn't permit, or if the referrals are not in the scope of your industry, they are completely at your discretion.

Your pricing does not go into effect until you place your first order with us. For your first order ESPECIALLY, make sure you submit it with your discounted pricing, to orders to <a href="mailto:orders@rapidairproducts.com">orders@rapidairproducts.com</a>. This will ensure we get your pricing set up correctly in our system. If your first order is not set up properly with discounted pricing, it runs the risk of processing at full list price. If that occurs, the only correction is a product credit towards a future purchase.

Please feel free to contact us at any time, for tech support, questions, etc.. Ideally, we would like to visit your company as time and travel permits. At a minimum, we'd like to check in with you with a phone call at least once a year for a quick call to find out if you have any needs, suggestions, or concerns about anything, and to review your company's account.

We are so grateful for your interest in Rapid Air Products, We are looking forward to working with you.

800-954-3310\*fax 715-869-6047\*info@rapidairproducts.com www.rapidairproducts.com