Industrial Distributorship Program

4 total pages enclosed: Program Overview, Terms of Sale & Industrial Freight Program

Program overview:

Thank you for your interest in distributorship of RapidAir Compressed Air Piping Systems

Your company's pricing level is attached. Annually, we review your buying volume for the calendar year. With a minimum of 30 day's written notice, accounts may be moved to a different discount level based on lower than expected sales activity and volume. Accounts performing at higher than expected sales activity and volume may be moved to a deeper discount without advanced notice. If you are working on a large quotation, please contact us for a special quote. Sometimes we can discount further depending on your price level and the size of the project.

You will have full access to discounted pricing of all products.   However, some product lines are tailored to retail level sales and have separate discount & stocking program, which we can introduce if you see your market for these products.

There is no minimum opening order for industrial distributorship.

Shipping: Attached is our Distributor FREE Freight Program. We can also do drop shipments. We encourage you to use our carriers to ship the rigid aluminum FastPipe in 20 ft. sections, as some carriers are better when it comes to quality, freight handling and risk of loss during transit. We can provide shipping quotes for LTL shipments which are good for 30 days. For small package shipments, all component weight & dimensions are in the price sheet, for you to calculate small package ship costs.   We can either pre-pay and add shipping, or we can use your collect or third-party UPS or Fedex Accounts without adding additional handling/drop ship fees.

Literature, signage, banners & displays may be sent with your first order, upon request. Please advise if you would like anything specific. We can also send piping/tubing samples upon request in most sizes.

Please contact us for questions.